

Dude, What's Your Plan?

First Quarter Marketing Plan, 2017



Words of Wisdom From NCN ...

Acquisition marketing is something that should be included every month; constantly try to gain more **NEW** customers! As long as you hit the other three elements once per quarter, you'll achieve FULL CIRCLE!

April 2017	May 2017	June 2017
Pressures / Problems / Challenges (What keeps you up at night?)	Pressures / Problems / Challenges (What keeps you up at night?)	Pressures / Problems / Challenges (What keeps you up at night?)
Promotion/Product/Service Focus (What should we be hitting hard?)	Promotion/Product/Service Focus (What should we be hitting hard?)	Promotion/Product/Service Focus (What should we be hitting hard?)
The Plan The Budget (Whatawe Doin'?) \$	The Plan The Budget (Whatawe Doin'?) \$	The Plan The Budget (Whatawe Doin'?) \$
Acquisition :	Acquisition :	Acquisition :
Retention:	Retention:	Retention:
Referrals:	Referrals:	Referrals:
Reactivation:	Reactivation:	Reactivation:

